



Quadi⁷ent Proposal for City of Okanogan

Prepared for:
Wayne L. Turner
okanoganmayor@okanogancity.com
City of Okanogan

Prepared by:
Jon Arredondo
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972-820-2910 Ext. 62910
Quadi⁷ent, Inc



Overview

Hello Wayne L. Turner,

Thank you for reaching out to Quadient, a global leader in mailing solutions. Per your request, I have attached information on our **iX-3 mailing solution** rental options.

We're currently offering Additional first 3 mths free on this model. Not only will you save on monthly mailing costs, but you'll have a strong mailing and shipping partner with Quadient.

Want even more reasons to work with us? With Quadient you'll get:

- All-Inclusive pricing: Meter resets, maintenance, USPS® rate updates and consolidated billing for postage and rental
- Savings: Postage meter users save 3 cents (5%) on First-Class Mail letters
- Discounts with Neoship: Up to 30% off Priority Mail and Priority Mail Express
- No hidden fees and our contracts are price protected
- 97% customer satisfaction rate and A+ rating by the BBB
- We make your transition easy and simple by submitting your cancelation to your current provider for you!

Thank you very much, and I hope to hear from you soon.

Sincerely,
Jon Arredondo
j.arredondo@quadient.com
972-820-2910 Ext. 62910

***** Please Note: This meter requires an internet connection for postage downloads and rate and software updates.**

Any changes, addition, or modifications to the agreement must be accompanied by the signers initials.

If the address or company name on the form needs to be adjusted, please contact me before you sign and I will send you an updated copy. ***

Statement of Confidentiality

This proposal and supporting materials contain confidential and proprietary business information of Quadient, Inc. These materials may be printed or photocopied for use in evaluating the proposed project, but are not to be shared with other parties.



Product: Quadient iX-3

Postage Meter Rental Agreement

Payment Information and Schedule		
Yes! Send me the iX-3 postage meter with 5 lb. weighing platform for:		
Postage Machine	Months	Price/Month
(Plus applicable taxes)		
iX-3 Postage Meter	36 Months	31.99
Billing Frequency:	Quarterly	
Shipping and handling: Free		
Offer Includes		
Products: 5 lb. Scale, Moistener		
Service Products: Depot Maintenance, Rate Change Protection		
Billing Information		
Company Name: City of Okanogan		
DBA:		
Tax ID, Employer ID or SSN		
Address: 120 N 3Rd Ave OKANOGAN, WA 98840		
Contact: Wayne L. Turner		
Email: okanogamayor@okanogancity.com		
Phone: (509) 422-3600 Fax:		
Office#: 9740 - Northwest Mailing Inc Main Post Office / Mail Drop:		
Post Office ZIP Code:		
Agreement Information		
Date Sent: 11/1/2023		
Offer Valid Until:		
Replaces Meter S/N:		

Available Options	
Option	Price Per Month
<input type="checkbox"/> Neoship Shipping Software	\$3.00
<input type="checkbox"/> Neoship Multi-Carrier Shipping Software	\$15.00
<input type="checkbox"/> Neostats	\$10.00
<input type="checkbox"/> WiFi Adaptor	\$5.00
<input type="checkbox"/> SP35 eServices App	\$15.00
SP 35 eServices App requires one-time activation fee of \$295.	
Track and confirm mail and save money by using electronic Delivery Confirmation™ and Signature confirmation™, e-Certified mail™, and e-Return Receipt	
Special Promo / Instructions	
Additional first 3 mths free	
EasyInk: <input type="checkbox"/>	(Quadient Postage Funding and LAN required)
Installation Address	
Company Name: City of Okanogan	
Special Delivery Instructions:	
Address: 120 N 3Rd Ave OKANOGAN, WA 98840	
Contact: Wayne L. Turner	
Email: okanogamayor@okanogancity.com	
Phone: (509) 422-3600 Fax:	
Office#: 9740 - Northwest Mailing Inc Main Post Office / Mail Drop Off:	
Post Office ZIP Code:	
Postage Meter Funding	
Postage Funding Option:	Quadient Postage Funding

Approval & Terms

Guided by Quadient, Inc.'s Sustainable Design and Responsible Manufacturing Policy, our Products may contain reused components. For more Information visit <https://www.quadient.com/about-us/sustainable-design-and-manufacturing>.

This document consists of a Postage Meter Rental Agreement and an Online Services and Software Agreement with Quadient, Inc. Your signature constitutes an offer to enter into such agreements, and acknowledges that you have received, read, and agree to all applicable terms and conditions (version Rental-Terms-V9-2020), which are also available at www.quadient.com/Rental-Terms-V9-2020, and that you are authorized to sign the agreements on behalf of the customer identified above. The applicable agreements will become binding on the companies identified above only after an authorized individual accepts your offer by signing below, or when the equipment is shipped to you.

Name:
Title:
Date:

Authorized Signature:

Jon Arredondo.j.arredondo@quadient.com PH: 972-820-2910 Ext. 62910 FAX: 203-301-2846

Quadient, Inc. 478 Wheelers Farms Road, Milford, CT 06461

PRACTICAL MAILING SOLUTIONS FOR SMALL BUSINESSES

Compact. Cost-Effective. Effortless.



EXPERIENCE
A rich history of
world-class leadership



PROVEN RESULTS
96% customer
satisfaction rate



EXPERTISE
8 billion personalized
experiences annually



BACKED BY THE EXPERTS
Gartner, Forrester,
and Aspire

Powerful Performance with a Compact Design

The iX-3 Series offers small offices the most pragmatic choice for delivering effortless mailing and shipping operations. Don't let this compact design fool you — the iX-3 is extremely powerful. Coupled with Neoship ADVANCED and Neostats, this complete suite offers a one-stop approach to processing, tracking, reporting and reconciling postage expenses for mail and parcels.

6. USPS® Approved IMI Meter

Ensure compliance with an Intelligent Mail® Indicia (IMI). These new meters meet the latest USPS requirements for data and security management.

1. Weighing Platform

Standard 5 lb. integrated scale handles postcards, envelopes and small packages with ease. Optional 10, 30, and 70 lb. platforms available.

2. Catch Tray

From postcards to 10" x 13" envelopes, the catch tray holds a variety of items.

3. Shortcut Keys

Save time and eliminate keystrokes with the iX-3 shortcut keys.

4. Moistener

Automatic sealing with an easy-access reservoir ensures a perfect envelope seal.

5. Hand Feeder

Smooth powerfeed provides fast batch processing.



MULTI-CARRIER SHIPPING WITH NEOSHIP ADVANCED

Times are changing and businesses want options when it comes to sending parcels. Some companies are extremely loyal to a specific carrier, while others are focused on the bottom line. Hitting a delivery target, or sending an item at the lowest cost are key priorities. Neoship ADVANCED provides the choices businesses are looking for.



- Multi-carrier shipping using USPS®, UPS® and FedEx®
- Cost and time saving opportunities with rate shopping:
 - Neoship automatically identifies the lowest cost or fastest delivery method for getting a parcel to its final destination
- An intuitive interface makes desktop shipping a breeze
- USPS® IM®pb compliant solution
- Discounted postage rates with Commercial Base Pricing
- Free address correction services
- Streamlined shipping workflow with batch processing

MANAGE, CONTROL AND TRACK POSTAGE EXPENSES WITH NEOSTATS

This robust application provides tools to reconcile postage dollars down to 1/10 of a cent in minutes!

- Analyze postage expense data in summary or detailed formats
- Tighten postage forecasting and budgets by understanding postage usage trends on a daily, weekly, or monthly basis
- Optimize potential cost savings by reviewing use of USPS Mail Classes and Weight Break detail
- Create spreadsheets and eye-catching colorful graphs
- Export and share data for additional analysis

This flexible solution supports predefined and user-defined reporting parameters based on Mail Class, Account/Department, Weight Break, Presort and Operator details.

Neostats Enhanced supports a single mailing system. Upgrade to Neostats Consolidated to centralize postage expense data for multiple mailing systems at one location or across many.



SPECIFICATIONS

USPS approved IMI meter	Standard
Processing speed	Up to 45 lpm
Weighing platform (integrated)	5 lb. Standard
On-screen DIM rating	Standard
Accounts/departments	50 Standard
Envelope minimum	3.5" X 5"
Envelope maximum	10" X 13"
Envelope thickness	Up to 3/8"
Envelope orientation	Landscape or portrait
Connectivity	LAN Standard
Rate shortcut keys	5
Job imprint memories	9
Neoslogan	Standard
Incoming mail date stamp	Standard
Default rate settings	Standard
Postage meter tapes	Standard
4-digit PIN code	Standard
Automatic postal rates download	Standard
Low-ink alerts	Standard
Neostats Basic postage expense reporting	Standard

OPTIONS

Differential weighing	Available
External weighing platform	Available 10, 30 or 70 lb.
Accounts/departments upgrade	100 or 300
Barcode scanner	Available
E-Services with Electronic Return Receipt™	Available
Neostats Enhanced Postage expense reporting	Available
Neostats Consolidated postage expense reporting	Available
Neoship PLUS online shipping software (USPS only)	Available
Neoship ADVANCED multi-carrier online shipping software	Available
WiFi adapter	Available
IPV6	Available

SYSTEM DIMENSIONS

iX-3 with integrated 5 lb. scale	10" X 17" X 10.5"
iX-3 with integrated feeder and catch tray	28.5" X 17" X 10.5"

Guided by Quadient's Sustainable Design and Responsible Manufacturing Policy, our products may contain reused components. For more Information, visit www.quadient.com/about-us/sustainable-design-and-manufacturing.



About Quadient®

Quadient is the driving force behind the world's most meaningful customer experiences. By focusing on four key solution areas including Customer Experience Management, Business Process Automation, Mail-related Solutions, and Parcel Locker Solutions, Quadient helps simplify the connection between people and what matters. Quadient supports hundreds of thousands of customers worldwide in their quest to create relevant, personalized connections and achieve customer experience excellence. Quadient is listed in compartment B of Euronext Paris (QDT) and belongs to the SBF 120 index.

For more information about Quadient, visit www.quadient.com

Ink Supply Management Simplified



Your postage meter is smarter than you think. It can even order ink cartridges for you at exactly the right time. As a result, there's no need to:

- Closely monitor the ink level in your mailing system
- Ensure orders are placed early enough to avoid running out of ink and disrupting your mail flow
- Take time out of your schedule to call or go online to order ink
- Communicate with company purchasing staff to request an ink order

It's actually as simple as it sounds. Just leave your meter connected to your local area network. When the ink level reaches 20%, your meter alerts Quadi^{ent} that you'll need a replacement cartridge soon. Quadi^{ent} will promptly ship you a new ink cartridge so that it arrives before your system runs out of ink.

You'll also get notification emails when each ink order is created and when each replacement cartridge ships.

Best of all, your ink orders are charged to your Postage Funding account, so you'll get a single bill for both the postage you download and the ink cartridges you buy.

There's no fees of any kind, and you can opt out whenever you want.

 **EasyInk**
by Quadi^{ent}



EXPERIENCE
A rich history of
world-class leadership



PROVEN RESULTS
96% customer
satisfaction rate



EXPERTISE
8 billion personalized
experiences annually



BACKED BY THE EXPERTS
Gartner, Forrester,
and Aspire